



“Silage quality: One of the keys to a farm’s success”

Segev SEGALCHICK, General Manager for TAZE Süt, a large dairy operation in Turkey.

About TAZE Süt:

- ▶ Started in 2007
- ▶ State-of-the-art operation
- ▶ Located in the Foça/Izmir district, Aegean region, Turkey
- ▶ 1,000 milking cows, 800 heifers
- ▶ 900 births/year
- ▶ Average milk production: 41 kg/cow/day
- ▶ 31-36 tons milk/day
- ▶ Feeding 60 tons/day of TMR ration
- ▶ Integrated feeding center
- ▶ European Union Quality Certificate



1. Why is silage quality important for you?

Segev: In our farm, silage and hay accounts for 62% of our dairy rations per day. With more than 1,000 animals, it represents up to 70% of the total feeding expense, and this is why we pay great attention to it. We have invested into home-grown crops, and we want to preserve this investment by protecting our silage quality. Besides, to run a successful farm business, cattle health and productivity have to be ensured. As feed is the main intake for dairy cows, it has a key role to play.



2. How long have you been using Sil-All products?

We have been using Sil-All products for the past four years. We are using them for both wheat and corn silages, two campaigns every year. We are using Sil-All 4X4+ for wheat and Sil-All Maize for corn.

3. How did you decide to use Sil-All inoculants?

When we started making our own silage, we looked at the literature and products available on the market. It had been shown that Sil-All inoculants were effective at preserving dry matter. We tried it, and, on our 11,000 tons of silage/year, the inoculant saves us almost 200 tons of silage per year. Moreover, the Sil-All team has provided strong technical support from the beginning.

4. Have you performed your own trials with and without inoculants?

We always use inoculants, but last year in April we conducted a trial in farm on wheat silage with three different products from different providers. After three months, we sent the silage for analysis. This further convinced us that we made the right choice of using Sil-All. The loss of silage DM was much lower with Sil-All 4X4+ as compared to the other products (1.5%). This really convinced us that we made the best decision!

5. Do you advise other farmers about inoculants?

You know Turkish farm managers, you can tell them what you think, but, at the end of the day, every one needs his own experience. When people ask us, we are given them references. The Turkish market for inoculants is tough. Before every campaign, you are contacted by about 15 companies, offering free products for trial, etc. At the end of the day, every year I make the same decision and stick with Sil-All.

Above information provided from Mr. Segalchick's presentation at Budapest, 2016.

For more information, visit www.sil-all.com or contact us at enquiries@sil-all.com

